

# National Canners Association

WASHINGTON, D. C.

Information  
Letter



For N. C. A.  
Members

Membership Letter No. 6.

March 17, 1923.

## May Meeting of National Canners Officers in Washington.

President Anderson has called a meeting of the Board of Directors, Advisory Board, and the Vice Presidents, of the National Canners Association, to be held at the Washington office, Wednesday and Thursday, May 23rd and 24th.

A number of exceedingly important matters will come before the Board at that time. It is hoped that the sessions may be completed in two days, but those attending have been asked to be prepared to stay for a third day, if necessary.

If any members of the National Canners Association desire to suggest subjects which might be considered by the Board at that time, it will be appreciated if they will advise this office at once.

## President Anderson to Address Western Canners.

An invitation has been extended to President Anderson to address the Western Canners Association meeting which convenes at Milwaukee, Tuesday, April 10.

Mr. Anderson will also attend the meetings of the Pea and Corn Sections of the National Canners Association. The former will be held Wednesday morning, April 11, and presided over by Vice President Charles H. Hunt, Chairman of the Pea Section, and the latter, Wednesday afternoon, and presided over by Vice President Joseph N. Shriver, Chairman of the Corn Section.

An extremely interesting program has been prepared for both Sections, and a large attendance is expected.

## New Senator Praises Cannery.

United States Senator Royal S. Copeland, of New York, former Commissioner of Health of New York City, writing for a large newspaper syndicate, paid the following tribute to canners:

"We owe much to the great canners and preservers of food. They are coöperating with health and food officials. As a result, the labels of the established and reliable firms may be depended on as truly expressing the contents of the package. The fruits and vegetables are selected with care. The inferior materials are rejected and the processes employed give certainty of proper sterilization.

"Sometimes a canner writes me, demanding my warning that canned food



knows that the most careful housekeeper sometimes neglects some little step essential to absolute perfection. Spoiled food is recognized immediately by the housewife, so we need not worry about getting a bad article if it comes from a reliable firm."

#### Over a Million and Still They Come.

The canned foods recipe book, distributed by the Haskin newspaper syndicate, in cooperation with the National Cannery Association, has now reached a circulation of over a million copies.

An interesting sidelight on the character of requests for this book is one received this week from an Army captain at Fort Benning, Georgia, saying that he is planning a long motor trip and he thinks it would be useful on the journey.

#### Standardization of Containers.

Secretary Hoover recently called a meeting of representatives of important food industries of this country for the purpose of recommending to them appropriate action toward greater industrial economy and the elimination of waste by the standardization of food containers and the elimination of unnecessary sizes.

The National Cannery Association was represented at that conference and in accordance with the recommendations of the Committee appointed, it proposed to form a committee of the Association to study this problem and to make such recommendations as seemed best to a national committee representing the various food producing industries.

#### Approved Form of Food Guaranty.

Our attention has been called several times recently to a form of food guaranty which canners are being asked to sign. This form is being sent out by some wholesale grocers and is not in accord with the form adopted by the Conference Committees of the National Cannery Association and the National Wholesale Grocers Association, at the Baltimore Convention in 1914 and approved by both organizations.

The approved form provides for compliance with the Food and Drugs Act of 1906 and regulations thereunder, and the laws of the State to which the goods are shipped.

The other form would have the goods comply with the laws of all States. It also makes no reference to responsibility for misbranding where buyers' labels are used. In order that you may have the approved form before you, we enclose copy.

#### Federal Trade Commission Unfair Methods Opinions.

The Federal Trade Commission has recently held that the following



business practices constitute unfair methods of competition and have cited certain concerns to appear in answer to the charge:

(1) Advertising a product for sale under a name which does not clearly indicate that such a product is composed of a combination of high grade and low grade ingredients.

(2) Paying a higher price for a raw material at a competitive point than is paid for the same material at a point where there is no competition.

These opinions will be of interest to some members of the canning industry.

Canned Foods Cases under Investigation.

The Association has begun or concluded investigations of alleged illness attributed to the following canned foods since our last circular letter:

String beans.  
Pea soup.  
Sardines.

Sweet relish.  
Lima beans.  
Corn.

Spinach.

The Old Story.

New York newspapers, with startling headlines, announced recently that a family had been made ill, almost to the point of death, by partaking of canned soup. An investigation made by the National Cannery Association developed the fact that it was soup, but not canned.

According to the doctor on the case, the police, and others, the soup in question had been prepared in the home, from loose, raw vegetables. The verdict was that "the family ate no canned foods whatsoever, and canned foods did not enter into the case."

The newspapers have been informed and a correction requested.

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For N. C. A.  
Members

## FORM OF GUARANTY

Membership Letter No. 7.

March 24, 1932.

### Implied Guaranty in Sale of Canned Goods.

The Conference Committee of the National Cannery Association and the National Wholesale Grocers Association adopted the following form of guaranty at the 1914 Convention held in Baltimore.

"I (we), the undersigned, do hereby warrant and guarantee that articles of food and drugs which the undersigned has sold, or shall at any time hereafter prepare or manufacture for, or sell or deliver to \_\_\_\_\_ do and will comply with the United States Food and Drugs Act, June 30, 1906, and all amendments thereto, and are not and shall not be adulterated or misbranded within the meaning of the said Act and Amendments, and that they conform also to the food laws of the States to which I (we) ship them.

"However, if the guarantor shall use labels furnished by the buyer under specific instructions, said guarantor shall not be responsible to the buyer for misbranding, but guarantees only that the contents comply with said food laws.

"This shall be a continuing guaranty until notice of revocation shall be given in writing. Notice of acceptance of this guaranty hereby waived.

"Dated at \_\_\_\_\_ this \_\_\_\_\_ day of \_\_\_\_\_  
(Sign in ink)"

### Temporary Making Up of Transportation Situation.

Transportation conditions are a little easier at present and it is hoped that the canning industry is taking full advantage of this opportunity to get all advance supplies possible.

The executives of the American Railway Association are doing everything possible for the canning industry to keep available rolling stock to take care of the needs of the canners. Besides to this, a number of telegrams recently received by the American Railway Association were apparently inspired by a shipper to impress the railroad executives with the canners' needs.